



## Service Export from India Scheme



## **SEIS Scheme – FTP (2015-2020)**

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#### **1. OBJECTIVE**

Government of India has introduced the Service Exports from India Scheme (SEIS) under the Foreign Trade Policy (FTP) - 2015-20, replacing the earlier scheme 'Served from India Scheme' under Foreign Trade Policy, 2009-15.

- The service Exports from India Scheme has been introduced in 2015 and is valid for 5 years i.e., from 2015-2020
- These incentives are not given in the form of money but are given in the form of duty-free credit scrip. The duty credit scrips issued under SEIS scheme can be for payment of various taxes levied on goods and services. These scrips are also freely transferable and can also be easily sold to some other Assessee.



## 2. ELIGIBILITY CRITERIA FOR CLAIMING INCENTIVES UNDER SEIS SCHEME

#### **Services Eligible**

Only Services rendered in

Mode I: Cross Border Trade (Supply of services from India to any other country

*Mode II:* Consumption Abroad (Supply of a service from India to service consumers of any other country)

- To be eligible under this scheme, the service provider shall have minimum net free foreign exchange earnings of \$ 15,000/- in the preceding Financial Year.
- For individual service providers and sole proprietorships such minimum net free foreign exchange earnings of \$ 10,000/-in the preceding Financial year.
- To claim the incentives, the service providers is required to have an active IEC code at the time of rendering such services.





#### Services Not Eligible

Supply of a service through

*Mode III:* Commercial Presence (i.e., Supply of a service from India through Commercial presence in any other Country

*Mode IV:* Presence of Natural Persons in any other country- not eligible for reward under this scheme.

## 3. FOREIGN EXCHANGE WHICH IS NOT BE CONSIDERED FOR THE PURPOSE OF INCENTIVES

The following exchange remittances would not be considered as a part of Net Foreign Exchange earned for the purpose of claiming exemption under this scheme

- 1. Foreign Exchange remittances other than those earned for rendering of notified services would not be counted for entitlement.
- 2. Other sources of foreign exchange such as equity or debt participation, donations, receipts or repayment of loans etc. and any other inflow of foreign exchange, unrelated to rendering of services.

### 4. PROCEDURE FOR FILING OF APPLICATION FOR CLAIMING INCENTIVES UNDER SEIS

- 1. An application for grant of duty credit scrip for eligible services shall be filed online for a financial year on an annual basis in *ANF-3B using DSC*
- 2. The last date for filing an application for claiming incentives for service exporters under this scheme is *12 months from the end of relevant Financial Year*.
- 3. The applicant shall have the option to choose Jurisdictional Regional officer on the basis of corporate office / registered office/ Head office/ Branch office address endorsed on IEC for submitting applications.
- 4. This option for the determination of officer shall be exercised *at the beginning of the Financial year*.
- 5. Once the option is exercised, *no change* would be allowed for claims relating to that year.





#### 5. PORT OF REGISTRATION UNDER SEIS

1. In case of scrip applied under SEIS, the applicant can choose any port as the port of registration and mention it in the application at the appropriate column.



- 2. The scrip would be issued with such port of registration.
- 3. Such duty credit scrip needs to be registered at the port of registration of duty credit, once registered at the EDI port for import and at any manual port under Telegraphic Release Advice (TRA) procedure.
- 4. In case the port of registration is a manual port, TRA shall be required for imports at any other port.

### 6. OTHER RELEVANT POINTS FOR INCENTIVES UNDER THIS SCHEME

#### <u>Validity</u>

These scrips are valid for a period of 24 months from the date of issue and must be valid on the date on which such actual debit of duty is made.

#### **Revalidation**

Revalidation of such duty credit scrip is not permitted unless validity has expired while in the custody of Customs Authority/ RA.

#### **Splitting of Scrips**

These scrips can be split if requested subject to maximum of Rs. 5,00,000/-Each and multiples thereof may also be issued, at the time of application. After issue of scrip in case of export through non-EDI ports.





#### **Attestation**

Some of the annexures attached to ANF-3B is required to be signed by a chartered accountant/Cost accountant/ company secretary.

## 7. RATE OF INCENTIVES UNDER SEIS SCHEME FOR SERVICE EXPORTERS

The following type of service providers are eligible to claim incentives for export of services at the rates mentioned below,

| Sectors                     | CPC PROV | Admissible rate in%      | Admissible rate in%      |
|-----------------------------|----------|--------------------------|--------------------------|
|                             | CODE     | 01.04.2017 to 30.10.2017 | 01.11.2017 to 31.03.2018 |
| 1. Business Services        |          |                          |                          |
| A. Professional services    |          |                          |                          |
| Legal Services              | 861      | 5                        | 7                        |
| Accounting, Auditing and    | 862      | 5                        | 7                        |
| Bookkeeping Services        |          |                          |                          |
| Taxation Services           | 863      | 5                        | 7                        |
| Architectural Services      | 8671     | 5                        | 7                        |
| Engineering Services        | 8672     | 5                        | 7                        |
| Integrated Engineering      | 8673     | 5                        | 7                        |
| Services                    |          |                          |                          |
| Urban Planning and          | 8674     | 5                        | 7                        |
| Landscape architectural     |          |                          |                          |
| services                    |          |                          |                          |
| Medical and dental services | 9312     | 5                        | 7                        |
| Veterinary Services         | 932      | 5                        | 7                        |
| Services provided by Mid -  | 93191    | 5                        | 7                        |
| Wives, Nurses,              |          |                          |                          |
| physiotherapists and        |          |                          |                          |
| Paramedical personnel       |          |                          |                          |





| B. Research and             |        |   |   |
|-----------------------------|--------|---|---|
| development Services        |        |   |   |
| R & D Services on Natural   | 851    | 5 | 7 |
| Sciences                    |        |   |   |
| R & D Services on Social    | 852    | 5 | 7 |
| sciences and Humanities     |        |   |   |
| Interdisciplinary R& D      | 853    | 5 | 7 |
| Services                    |        |   |   |
| C. Rental/ Leasing Service  |        |   |   |
| Operators                   |        |   |   |
| Relating to ships           | 83103  | 5 | 7 |
| Relating to Aircrafts       | 83104  | 5 | 7 |
| Relating to other transport | 83101  | 5 | 7 |
| Equipment's                 | 83102  |   |   |
|                             | 83105  |   |   |
| Relating to other machinery | 83106- | 5 | 7 |
| and Equipment               | 83109  |   |   |
| D. Other Business           |        |   |   |
| Services                    |        |   |   |
| Advertising Services        | 871    | 3 | 5 |
| Market research and public  | 864    | 3 | 5 |
| Opinion polling Services    |        |   |   |
| Management Consulting       | 865    | 3 | 5 |
| services                    |        |   |   |
| Services relating to        | 866    | 3 | 5 |
| management Consulting       |        |   |   |
| Technical testing and       | 8676   | 3 | 5 |
| Analysis Service            |        |   |   |
| Services incidental to      | 881    | 3 | 5 |
| agriculture, Hunting and    |        |   |   |
| Forestry                    |        |   |   |

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| Services incidental to fishing | 882   | 3 | 5 |
|--------------------------------|-------|---|---|
| Services incidental to mining  | 883   | 3 | 5 |
| C                              | 5115  | C |   |
| ~                              |       |   |   |
| Services incidental to         | 884   | 3 | 5 |
| Manufacturing                  | 885   |   |   |
| Services incidental to         | 887   | 3 | 5 |
| Energy distribution            |       |   |   |
| Placement and supply           | 872   | 3 | 5 |
| Services of personnel          |       |   |   |
| Investigation and Security     | 873   | 3 | 5 |
| Related Scientific and         | 8675  | 3 | 5 |
| Technical Consulting           |       |   |   |
| Service                        |       |   |   |
| Maintenance and repair of      | 633   | 3 | 5 |
| Equipment (not including       | 8861- |   |   |
| maritime Vessels, Aircraft,    | 8866  |   |   |
| or other transport             | 0000  |   |   |
| Equipment)                     |       |   |   |
| Building -Cleaning services    | 874   | 3 | 5 |
| Photographic services          | 875   | 3 | 5 |
| Packaging Services             | 876   | 3 | 5 |
| Printing, Publishing           | 88442 | 3 | 5 |
| Convention services            | 87909 | 3 | 5 |
| 2. Communication               |       |   |   |
| Services                       |       |   |   |
| Audio-visual Services          |       |   |   |
| Motion Picture and Video       | 9611  | 5 | 7 |
| Tape Production and            |       |   |   |
| Distribution Centre            |       |   |   |





| Motion picture Projection  | 9612   | 5 | 7 |
|----------------------------|--------|---|---|
| service                    | ,      | c |   |
| Radio and Television       | 9613   | 5 | 7 |
| Service                    | 9015   | 5 | 1 |
|                            | 7.52.4 |   |   |
| Radio and television       | 7524   | 5 | 7 |
| transmission service       |        |   |   |
| Sound recording            | n.a    | 5 | 7 |
| 3. Construction and        |        |   |   |
| Related                    |        |   |   |
| <b>Engineering Service</b> |        |   |   |
| General Construction work  | 512    | 5 | 7 |
| for building               |        |   |   |
| General construction work  | 513    | 5 | 7 |
| for Civil engineering      |        |   |   |
| Installation and assembly  | 514    | 5 | 7 |
| Work                       | 516    |   |   |
| Building completion and    | 517    | 5 | 7 |
| Finishing Work             |        |   |   |
| 4. Educational             |        |   |   |
| Services                   |        |   |   |
| Primary Education services | 921    | 5 | 7 |
| Secondary Education        | 922    | 5 | 7 |
| services                   |        |   |   |
| Higher Education Services  | 923    | 5 | 7 |
| Adult Education            | 924    | 5 | 7 |
| 5. Environmental           |        |   |   |
| Services                   |        |   |   |
| Sewage Services            | 9401   | 5 | 7 |
| Refuse Disposal Services   | 9402   | 5 | 7 |
| Sanitation and Similar     | 9403   | 5 | 7 |
| Services                   |        |   |   |
|                            |        |   |   |





| 6. Health and Social          |         |   |   |
|-------------------------------|---------|---|---|
| Services                      |         |   |   |
| Hospital Services             | 9311    | 5 | 7 |
| 7. Tourism and Travel         |         |   |   |
| Services                      |         |   |   |
| Hotel                         | 641-643 | 3 | 5 |
| Restaurants                   | 641-643 | 3 | 5 |
| Travel Agencies and Tour      | 7471    | 5 | 7 |
| Operator Services             |         |   |   |
| Tourist Guide Services        | 7472    | 5 | 7 |
| 8. Recreational,              |         |   |   |
| Cultural and                  |         |   |   |
| <b>Sporting Services</b>      |         |   |   |
| Other than audio-             |         |   |   |
| visual services )             |         |   |   |
| Entertainment Services (incl. | 9619    | 5 | 7 |
| Theatre, Live Band and        |         |   |   |
| Circus Services)              |         |   |   |
| New Agency Services           | 962     | 5 | 7 |
| Libraries, Archives,          | 963     | 5 | 7 |
| Museums and Other cultural    |         |   |   |
| services                      |         |   |   |
| Sporting and other            | 964     | 5 | 7 |
| recreational Services         |         |   |   |
| 9. Transport Services         |         |   |   |
| A. Maritime                   |         |   |   |
| Transport                     |         |   |   |
| services                      |         |   |   |
| Passenger transportation      | 7211    | 5 | 7 |
| Freight transportation        | 7212    | 5 | 7 |





| Rental of vessels with crew | 7213 | 5 | 7 |
|-----------------------------|------|---|---|
| Maintenance and Repair of   | 8868 | 5 | 7 |
| vessels                     |      |   |   |
| Pushing and Towing          | 7214 | 5 | 7 |
| Services                    |      |   |   |
| Supporting Services for     | 745  | 5 | 7 |
| maritime transport          |      |   |   |
| B. Air transport            |      |   |   |
| services                    |      |   |   |
| Rental aircraft with crew   | 734  | 5 | 7 |
| Maintenance and repair of   | 8868 | 5 | 7 |
| Aircraft                    |      |   |   |
| Airport operations and      |      | 5 | 7 |
| ground handling             |      |   |   |
| C. Road transport           |      |   |   |
| services                    |      |   |   |
| Passenger transportation    | 7121 | 5 | 7 |
|                             | 7122 |   |   |
| Freight transportation      | 7123 | 5 | 7 |
| Rental of commercial        | 7124 | 5 | 7 |
| vehicles with operator      |      |   |   |
| Maintenance and Repair of   | 6112 | 5 | 7 |
| road transport Equipment    | 8867 |   |   |
| Supporting Services for     | 744  | 5 |   |
| Road Transport Equipment    |      |   |   |
| D. Services                 |      |   |   |
| auxiliary to all            |      |   |   |
| modes of                    |      |   |   |
| transport                   |      |   |   |
| Cargo handling Services     | 741  | 5 | 7 |





| Storage and Warehouse    | 742 | 5 | 7 |
|--------------------------|-----|---|---|
| services                 |     |   |   |
| Freight transport Agency | 748 | 5 | 7 |
| Services                 |     |   |   |

#### NOTE

Instructions for filing SEIS application online: please right click on below link to follow the instructions online

http://dgftcom.nic.in/SeisOnInInstruction.pdf

Services eligible in case of payment in Indian rupee SEIS appendix-3E <u>http://dgft.gov.in/sites/default/files/PN46Eng.pdf</u>

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#### 1. Who is eligible for SEIS Scheme?

Service Providers of notified services, located in India, shall be rewarded under SEIS, subject to conditions as may be notified. Only Services rendered in the manner as per Para 9.51(i) and Para 9.51(ii) of the Foreign Trade Policy 2015-20 shall be eligible.

Such service provider should have minimum net free foreign exchange earnings of US\$15,000 in the year of rendering the services to be eligible for Duty Credit Scrip. For Individual Service Providers and sole proprietorship, such minimum net free foreign exchange earnings criteria would be US\$10,000 in financial year when the services have been rendered.

#### 2. Are all the Services eligible for SEIS benefits?

Only the notified services listed in Appendix 3D are eligible for the benefits.

#### 3. What is the entitlement value for the SEIS benefits?

The rates of rewards for each of the notified services are listed in Appendix 3D.

#### 4. How do we calculate the Net Foreign Exchange (NFE) Earnings?

Net Foreign exchange earnings for the scheme are defined as under: Net Foreign Exchange = Gross Earnings of Foreign Exchange minus Total expenses / payment / remittances of Foreign Exchange by the IEC holder, relating to service sector in the Financial year.





#### 5. Is having an IEC Number mandatory to avail the SEIS Incentive?

In order to claim reward under the scheme, Service provider shall have to have an active IEC at the time of rendering such services for which rewards are claimed.

#### 6. Payments in Indian Rupees eligible for SEIS incentive?

Payment in Indian Rupees for service charges earned on specified services, shall be treated as receipt in deemed foreign exchange as per guidelines of Reserve Bank of India. The list of such services is indicated in Appendix 3E.

# 7. All the remittances received in Foreign Exchange are eligible for the SEIS Incentive?

Foreign exchange remittances other than those earned for rendering of notified services would not be counted for entitlement. Thus, other sources of foreign exchange earnings such as equity or debt participation, donations, receipts of repayment of loans etc. and any other inflow of foreign exchange, unrelated to rendering of service, would be ineligible. Following shall not be taken into account for calculation of entitlement under the scheme

Foreign Exchange remittances related to:

- Financial Services Sector
- Raising of all types of foreign currency Loans
- Export proceeds realization of clients
- Issuance of Foreign Equity through ADRs / GDRs or other similar instruments
- Issuance of foreign currency Bonds
- Sale of securities and other financial instruments
- Other receivables not connected with services rendered by financial institutions





- Earned through contract/regular employment abroad (e.g. labour remittances
- Payments for services received from EEFC Account
- Foreign exchange turnover by Healthcare Institutions like equity participation, donations etc
- Foreign exchange turnover by Educational Institutions like equity participation, donations etc
- Export turnover relating to services of units operating under SEZ / EOU / EHTP / STPI / BTP Schemes or supplies of services made to such units
- Clubbing of turnover of services rendered by SEZ / EOU /EHTP / STPI / BTP units with turnover of DTA Service Providers
- Exports of Goods
- Foreign Exchange earnings for services provided by Airlines, Shipping lines service providers plying from any foreign country X to any foreign country Y routes not touching India at all
- Service providers in Telecom Sector

#### 8. What is the effective date of the SEIS Scheme?

The rewards under SEIS shall be admissible for export of services rendered on or after 01.04.2015, i.e. the date of notification of the Foreign Trade Policy 2015-20.

#### 9. How can the Scrips issued under SEIS Scheme be utilized?

Duty Credit Scrips shall be granted as rewards under Service Exports from India Scheme (SEIS). The Duty Credit Scrips and goods imported against them shall be freely transferable. The Duty Credit Scrips can be used for:

Payment of Basic Customs Duty and Additional Customs Duty specified under sections 3 (1), 3(3) and 3(5) of the Customs Tariff Act, 1975 for import of inputs or





goods, including capital goods, as per DoR Notification, except items listed in Appendix 3A.

# 10. All the Foreign Exchange Expenses need to be considered for calculating the NFE?

If the IEC holder is a manufacturer of goods as well as service provider, then the foreign exchange earnings and Total expenses / payment / remittances shall be taken into account for service sector only.

#### 11. How can we apply for the SEIS Benefits?

An Online Application needs to be filed on the DGFT Server and the relevant fields of information need to be entered in the SEIS ECOM Module.

#### 12. Are the forms for filing the SEIS Application available online?

Yes, all the relevant forms which are ANF3B and Annexure to ANF3B are available online. You may also refer the link http://dgft.gov.in/links/appendices-and-anf-ftp2015-2020on the DGFT Server to view the Forms applicable for SEIS Application.

#### 13. How do we identify the jurisdiction for filing our SEIS Claim?

You may kindly refer Para 3.06 of the Handbook of Procedures 2015-2020 to know your applicable jurisdiction.

#### 14. How much time does the department take to process the SEIS Claims?

As per para 9.10 of the Handbook of Procedures 2015-20, the Schemes under Chapter 3 should be disposed of in 3 Working Days. However, in case there are any deficiencies / discrepancies in the file then the process may take longer.

#### 15. Can we today process our SEIS Claims for previous financial years?

Kindly refer Para 9.02 which clarifies whether that SEIS Application for previous years can be filed, subject to certain limitations and late cut applicability.





# 16. Can we file the SEIS Application on a monthly / quarterly / half-yearly / annual basis?

The SEIS Application can be filed on an Annual Basis only, which means for each FY only One Application can be filed.

#### 17. How do we file our SEIS application, if we render multiple services?

The ANF 3B form seeks "Service Category information" from the Exporter. Therefore, the Exporter needs to classify the eligible services as per Appendix 3D and claim the incentive accordingly.

## 18.I have billed my clients and rendered the Services, however the foreign exchange earnings have not been received?

The SEIS incentives will be issued only on the amount which has been realized against the Services Rendered.

#### **19.Is SEPC RCMC compulsory?**

If you are a service provider and want to avail SEIS incentives, then SEPC RCMC is compulsory. If you are manufacturer and a service provider, then RCMC from the relevant export promotion council needs to be availed, which is connected to your main line of business. As per Public Notice No. 26/2015-2020 dated 01.08.2018 issued by Directorate General of Foreign Trade, Department of Commerce to add an "Others" category in list of 14 service sectors of SEPC

#### 20. What is validity period of Duty Credit Scrips?

Duty Credit Scrips issued on or after 01.01.2016 under chapter-3 shall be valid for a period of 24 months from the date of issue and must be valid on the date on which actual debit of duty is made. (Public Notice No. 33/2015-2020 dated 23.10.2017).





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